MASTERN STATES RADIO CORPORATION 34 Amity Street Amhorst, Massachusetts

January, 1951

Station Manager Campus Radio Station

Dear Sir:

Recently we wrote to your station outlining our plan to bring national news teletype service to college radio stations all over the country. Numerous favorable replies have been received from college stations from coast to coast, and to date the only definite "nos" we have received have been from schools who have no station, or who operate non-commercially.

Because many stations, while expressing a definite interest in our plan and a desire to participate in the service, have written to ask for more detailed information, we have prepared this brief resume for your information. We hope it will answer the questions which our first letter may have raised in your mind.

Because we do not as yet know which colleges will comprise those participating in this service, and other final details, we are as yet unable to tell you the exact names of the sponsors. But we can assure you that your station will not be asked to air copy advertising alchholic beverages or other merchandise or services which would not be acceptable to any commercially operated station.

We cannot emphasize too much the need for prompt action on your part if you want to be a part of this plan. Defense demands are cutting into the manufacture of news machines, and five weeks notice to the press association is required for the installation of those which will be available. Further time will be required to settle details with the sponsor. For these reasons, please give this report your prompt consideration. We hope to be able to begin trial operation in March.

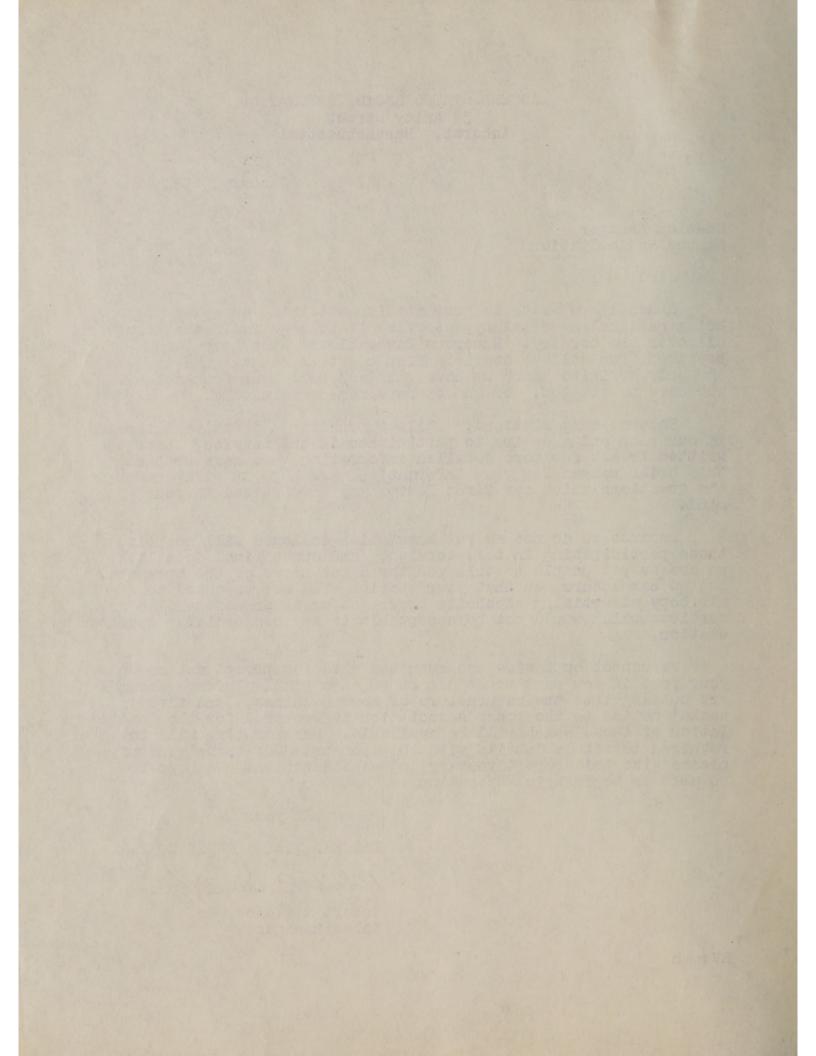
Sincerely yours,

MASTERN STATES RADIO CORP.

Robert R. Vance, JR. Robert R. Vance, Jr.

Sales Manager

RV:web



INSTRUCTION SHEET

READ the following Folder entitled "Data on News Machine Teletype Service for Gollege Radio"

DECIDE whether you want to avail your station of the service: It is I I P B R A T I V & that you decide immediately whether you are going to use the service.

IF YOU ARE NOT! Kindly return the Questionaire, untilled in the manilla envolope that is enclosed. Don't bother sending anything but the questional e (stapled together with yellow front and blue border at topla

> We would appreciate it very much if you would fill in the penny postal that is addressed to our N. Y. office; and keep the enclosed material on file in case you have an occasion to consider 1: again. A letter explaining your decision would be appreciated at your comvenience!

WHEN YOUR ANSWER IS "YES", Do the following MANGEDIATELY:

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(1) Wire Eastern States Radio Corporation the following

Eastern States Redio Corporation 34 Amity Street Amberst, Massachusetts

Station -- (call lettera) -- (Reme) College addepts: (6) (7) (8) (9) (10) Gard Mailed: Questlonaire to follow: (9) (10)

Signed:

- (2) Fill out the enclosed Government Postal Card already addressed to our New York Office. Mail it immediately!
- Fill out the enclosed questionaire as soon as possible; put it in the enclosed manilla envelope and mail it. No postage is necessary if you don't seal it!
- (4) Keep the other information on file for your future reference. We will send you information periodically which you will also want to keep on file, since reference may be made to provious correspondence.

